

# William Robert Ingersoll, PhD

## Curriculum Vitae

### EMPLOYMENT

**Assistant Professor of Economics** (August 2016-Present)  
Azusa Pacific University, Azusa, CA

### EDUCATION

**PhD in Economics**, University of Arizona, Tucson, AZ (January 2016)  
67 Units, 3.902 GPA (Includes 31 credits from Master's Degree); Semester Schedule

**Master of Arts** (December 2007): Economics, University of Arizona, Tucson, AZ  
31 Units, 3.903 GPA; Semester Schedule

**Bachelor of Arts** (May 2006; Completed in 6 Semesters): Economics, Minor in Mathematics, Magna cum Laude. Sonoma State University, Rohnert Park, CA; 150 Units, 3.78 GPA Semester Schedule

### SKILLS

Experience designing, understanding, and adjusting models and experiments and using the information to answer practical questions about markets, develop more effective models and better address new problems.

Proficient in STATA, Matlab, and Excel.

Strong skills in data manipulation and statistical analysis, building arguments, and conducting research according to the scientific method.

Familiarity with teaching classes small and large (190+ students), under both a regular and an expedited schedule.

### FIELDS OF SPECIALIZATION

Industrial Organization, Microeconomic Theory, Econometrics, and Behavioral/Experimental Economics.

## **PUBLICATIONS**

Ingersoll, William Robert, and Alex Roomets. "Bargaining with a partially-incentivized agent." *Journal of Economic Behavior & Organization* 171 (2020): 96-115.

Ingersoll, William R., Matthews, A. Lynn, Phillips, G. Michael. "Curtain promises: Draped in puffery?" *Journal of Case Studies* 39(2) (2021), 45-54.

## **WORKING PAPERS**

Ingersoll, William R. Phillips, C. M., Phillips, G. Michael (2022), "How Long Will They Rent?/ Quantitative Analysis of Residential Mobility, Tenant Demographic Traits, and Rent Control", Azusa Pacific University, mimeo.

Ingersoll, William R. (2015), "Technology Advancement in Network Markets", University of Arizona, mimeo.

## **DISSERTATION TITLE**

Ingersoll, William R. "Technology Advancement in Network Markets and Agent Bargaining", University of Arizona.

## **ACADEMIC BOOK REVIEW**

Review of Rediscovering Social Economics: Beyond the Neoclassical Paradigm by Johnson, Roger D., for *Faith and Economics*, Fall 2017.

## **CONSULTING EXPERIENCE**

Given testimony as an expert witness in the field of economics in California court.

Given testimony as an expert witness in the field of economics by deposition.

Signed numerous declaration and reports as an expert witness. Working with Phillips, Fractor & Co. LLC.

Hundreds of hours analyzing the value of trade secrets for a billion dollar case (2019-20). Working with Phillips, Fractor & Co. LLC.

## **PROJECT CONTRIBUTIONS**

### **BORDERS Initiative – Research Assistant to Judy Gans at the Udall Center for Studies in Public Policy**

- Location analysis of apprehension data
- Real estate impact analysis of permanent border checkpoint

### **E-Verify Policy Analysis – Research Assistant to Judy Gans at the Udall Center**

- Employment impact of new employee registration policies

### **Economic Impact of Immigrants – Research Assistant to Judy Gans at the Udall Center**

- State-by-state and regional analysis of economic contributions of immigrants
- Food stamp usage among immigrants

## **CONFERENCE PRESENTATIONS**

**2013 Economic Science Association Conference, Santa Cruz, CA.** October 24-26, 2013  
Presented “A Test of Sequential Nash Bargaining.” (Early version of “Agent Bargaining”)

## **TEACHING EXPERIENCE (Selected)**

Assistant Professor of Economics, Azusa Pacific University

Industrial Organization and Regulation (Fall 2017, 2018)

Econometrics (Spring 2017, 2018, 2019, 2020)

Intermediate Microeconomics (Spring 2017, 2018, 2019, 2020)

Environmental Economics (Fall 2016, 2018, 2019)

Principles of Microeconomics (Fall 2016-Fall 2018)

Principles of Macroeconomics (Fall 2019)

Managerial Economics (Fall 2016-Spring 2018)

Instructor, Department of Economics, University of Arizona.

Intermediate Macroeconomics, Summer Session 1, 2012. 1 course.

Microeconomic Analysis for Business Decisions, Spring 2009. 1 course.

Basic Economic Issues, Summer Session 2008, 2009, 2010. 5 courses.

## **ADDITIONAL INFORMATION**

Languages: English (native), Spanish (basic).

Strong interest in video game/digital markets.