## Froilan H. Parado

## Education

Master in Entrepreneurship (Social and Development Entrepreneurship) - Asian Institute of Management, Makati City, MM Philippines

B.A (Economics) - University of the Philippines School of Economics Diliman, Quezon City

## **Professional Experience**

General Manager January, CCT Tindahan Para sa Bayan, Inc., 2007-present

Senior Manager for Governance, Center for Community Transformation

Corporate Secretary
CCT Credit Cooperative

Current and previous positions held in CCT:

- Director & Corporate Secretary (1996 1999)
- Regional Manager for Mindanao Operations (July 2003 December 2004)
- Executive Officer, Foundation for Social Investments, Inc. (2001-2004)
- Manager for Institutional Programs and Support Services (2001-2002)
- Manager for Technical Support Group (2000-2001)
- Management Trainee ( December 1999 April 2000)

Sapphire Manager / Executive Distributor (1996-1999)

Forever Living Products International

Scottsdale, Arizona, USA

Forever Living Products Philippines Inc.

Ortigas Avenue, San Juan, Metro Manila

Engaged in multi-level marketing of Forever Living Products International, the world's foremost producer of aloe vera-based and other natural health products; Set-up the Soaring Eagles Group with more than 3,000 active down-line distributors in the Philippines, Hong Kong, Singapore, USA, and Greece.

Vice-President (1994-1996)

Resident Agent in the Philippines Asia Pacific Primestar, Inc. Makati City, Metro Manila Philippines

Engaged by the Wholesale Warehousing Industries (WWI) of Canada to register and set-up its Philippine operations; Provided paralegal and management support services for US and Canadian expatriate sales consultants who migrated to the Philippines to train local sales executives; Served as Corporate Secretary in more than 30 local companies/enterprises engaged by APPI. Company is engaged in the direct sales of consumer and novelty items.

Managing Partner (1992-1994)

Exxpat Management Consulting & Services, Inc.

Makati City, Metro Manila

Pioneered the establishment of a one-stop service center for foreign and local investors desiring to set-up and conduct business in the Philippines; services include executive recruitment, head-hunting, registration and permits processing, resident agent in Philippines, visa application, and referral to accounting and legal services.

Partner for Management Services (1991-1992) KPMG Fernandez Santos Lopez Partner Firm in the Philippines of KPMG International Metrobank Plaza, Makati City, Metro Manila

Handled the servicing of local and foreign clients of the firm; KPMG is the world's largest audit and consulting firm and the local firm was a merger of three (3) local practices owned by Atty. E A Fernandez, Petronilo Santos and Restituto Lopez, all CPAs.